



**Grant Thornton**

An instinct for growth™

# Unlock Portugal

Helping you set up and grow your business

2020



# Expanding your business in Portugal

Expanding into new international markets can be challenging due to the many issues to consider and resolve. Our Unlock Portugal service can provide expert advice and insight to support you every step of the way. From helping you find the best location, to setting up a branch or subsidiary, we are committed to providing pragmatic and timely advice that allows you to focus on achieving your business goals.

International expansion is an important step, but with a dedicated international business adviser, who takes time to understand your business and customise the specific services you require, you'll know you have the support to manage the risks and maximise the potential a new market offers your business.

Our advisers can help at every stage of your company's growth cycle – from starting-up, raising venture funding, listing on a global stock exchange, acquiring or merging with another company, or using Portugal as a base to expand into other markets – which means that whatever the challenge is, we're at your side.

## We can help you with the following services:



### 1. Business set up advisory

- Corporate tax structure advice
- Set up of accounting systems
- Bank account advice



### 2. Location advice

- Research service to determine the best location for your business
- Identification of potential locations based on the most important factors to your business



### 3. Employment issues

- Reward packages
- Employment tax issues
- Work permits and visas
- Pensions and benefits
- Global mobility services
- Tax structuring and tax due diligence



### 4. Taxation services

- Corporate and international taxes
- Indirect taxes
- Transfer pricing
- Personal taxation advice
- Stock options and repatriation of funds



### 5. Back office services

- Fixed fee book keeping for start-ups
- Payroll and other HR services
- Financial reporting and accounting services
- Tax compliance



### 6. Financial and Transaction Advisory

- Debt or equity funding advice
- Transactional advisory services
- Valuations
- Mergers and acquisitions



### 7. Business growth support

- Expert, tailored support to help you grow your business in Portugal and globally
- Market assessment and competitor analysis
- Market entry strategy
- Introductions to key business communities

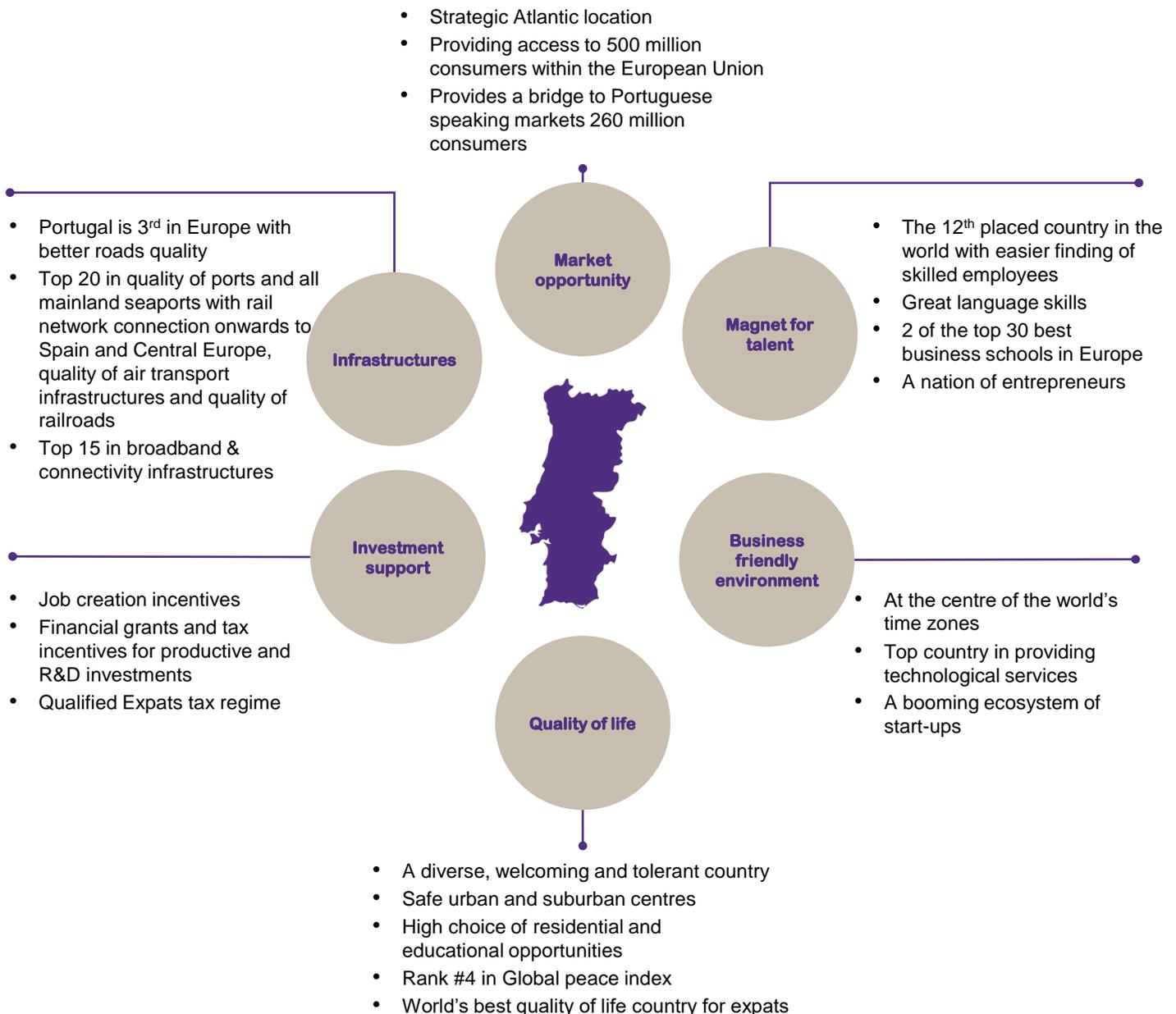


### 8. Audit and assurance

- Statutory and non-statutory audits
- New GAAP conversions
- Financial reporting advisory
- International financial reporting standards advisory
- Royalty/contract assurance

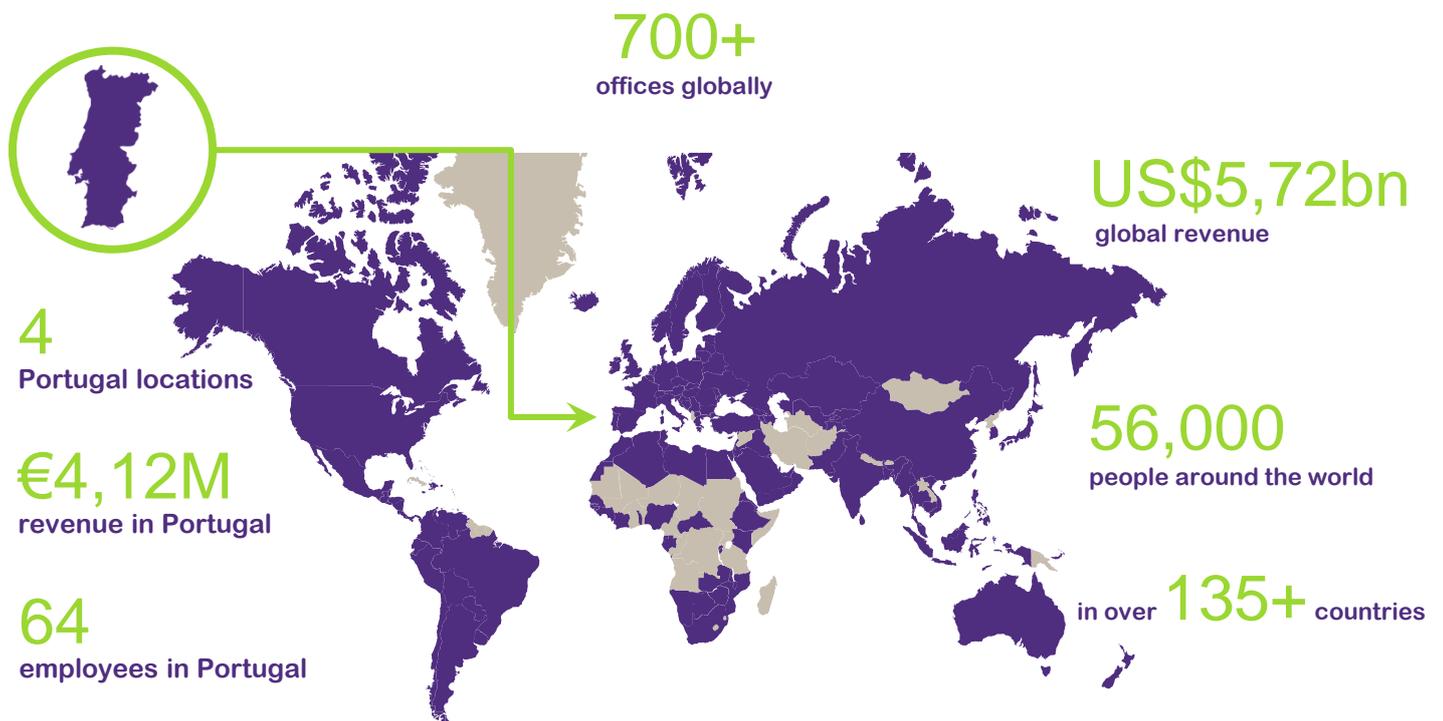
# Why choose Portugal?

Portugal is a member of European Union, located in South Western Europe, with a total area of about 94,000 square kilometres. Its only land border is with Spain, having the Atlantic Ocean on the other side and a coast line which expands over 942 km. Its Exclusive Economic Zone (EEZ) reaches 1,700,000 square kilometres (18 times the mainland Portuguese territory) and is the 4th largest in the EU). Azores and Madeira islands are autonomous territories with a special tax regime. Beyond this special tax regime, Madeira also offers through its International Business Centre a Free Trade Zone with a preferential trade regime approved by Portugal and by the European Union providing this way credibility and transparency. Portugal is a good location for investment, with highly skilled and English fluent labour force, and also a great place to live and enjoy. Stable, sunny, with unique nature, rich leisure and cultural amenities and with high quality healthcare. Portugal is a safe country, 4<sup>th</sup> in the global peace index, being a natural destination of tourism.



## Grant Thornton – A truly global organisation

Grant Thornton is one of the world's leading organisations of independent assurance, tax and advisory firms. Wherever you choose to do business, you want access to people with the best ideas and critical thinking that will enable you to grow your business at home and abroad. To ensure continuity of service, we have 40 international business centres (IBC) led by experts from around the world, that work together to provide and co-ordinate the gateway to the resources of Grant Thornton.



### Contact

For more information about how we can help you Unlock Portugal, please contact:



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